



§ R C' Q .) L Aô = ? L† ¢ .

6KDQGRQJ 6DLJDR* URXS&RUSRUDMRQ

` p i L-1#~‡ 2 ¶ ; j 4ÿ qD '] #ÖF4Ú] 6
\$ GGUHV =KQJUXQ&HQMUI &HQMUI R -LQJVKL5 RDG
/ I¿ ID' LWNFWLQDQ&LW6KDQGRQJ 3URMLQH35 &KLQD
(P DLOVDQV# VDLJDRJURXS FRP

FF5F 3RWRGH
+eB 7HO
P-O) Q
: HEVMM ZZZ VDLJDRJURXS FRP



&RQYHQMRQDQ&- SXP SIQJ XQLW

%UHI ,QMRGXFMARQ

&RQYHQMRQDQ&- SXP SIQJ XQLW Z LW Z DOLQJ EHDP V DUH DP RQJ VWH P RWW
FRP P RQ DQG P RWWZ LGHO XVHG SRZ HUXQLW LQ URG SURGXFMARQ RQ RLO
ILHON 3 URGXFW FRP SO Z LW 6 SHFLLEDMARQV RI 3 XP SIQJ 8 QLW \$3, 6 SHF (
3 XP SIQJ XQLW Z LW : DOLQJ %HDP V 6 < 7 DQG RWHUHHQDMG WDOQGDUGV
DQG KDYH DFTXLHG VWH DXMRUJ DMRQ VWH XVH 2 IILFDO\$3, 0 RQRJUDP
7 HFKQFDO3 HURUP DQFH &KDUDFWULWYFV

0 RGXODUDQG YLWMDOP DQXIDFWULQJ WFKQRQJ IHV DUH DGRSWG LQ GHMJQ VR
WDMWH WVKFWUH RI SURGXFW LV RSWP I¿ HG DQG FRP SRQHQW DUH KLJ KQ
WDOQGDUGJ HG JHQHUDQ HG DQG VHUDMG

. H WVKFWUDCHOP HQW DUH VXEMFWAR ILQW HOP HQWDQDOVLV VR HQXUH
WDEI SHURUP DQFH DQG KLJ K UHDELOW

5 HGXFHU/ DUH GUYHQEI GRXEI DUF V P P HMFDOVSQWRULQYRQVM KHUHQJ ERQH
Z KHQV WDMWUH SURSHU VHDG DQG GLWQJ XLKHG Z LW QZ QRLV VP RRM
RSHUDMRQ UHDEI DQG GXUDEI VHUYEH

7 KH HQW P DFKLQH IHDWUHV VIP SBI RSHUDMRQ DQG P DLQMQDQFH DQG
H¿ WQGHG VHUYEH QH



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FI5F 3RWRGH

\$GGUW =KQJUXQ&HQUJ &HQUJ1R -LQJVL5RDG

+eB 7HO

/ IJ ID' LWNIFWLDQ&LW6KDQGRQJ 3URMQFH35 &KLQD

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(P DLOVDW# VDJDRJURXSFRP

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0 RGHO	5 DMGURG (RDG NL	6 WRNHP	) UHTXHQA RI V URNH USP	5 DMGVAUTXH RI SRVMMH VSHHG JHDUER[HM NL P
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FF5F 3RWRGH

\$GGUHV =KRQJUXQ&HQMU &HQMU1R -LQJVKL5RDG

+eB 7HO

/ IJ ID' LWNIFWLDQ&LW6KDQGRQJ 3URMQFH35 &KLQD

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%UHI ,QMRGXFWMRQ

&RQYHQMRQDQ\$3, & SXP S XQW Z LK Z DOLQJ EHDV V EDDQFHG E\ FUDQW DUH
DP RQJ VWH P RWRFRP P RQ DQG P RWRZ LGHD XMHG SRZ HUXQW LQ URG SURGXFWMRQ
RQ RLOIHQV/3 URGXFW FRP SO Z LK 6 SHFLLEDMRQV RI 3 XP SLQJ 8 QW \$3, 6 SHF

(DQG RWHUHQHMG WQGDUGV DQG KDYH DFTXLUHG VWH DXWRUJ DMRQ VV XMH
2 IILFDC\$3, 0 RQRJUDP

7HFKQLFDC8 HURUP DQFH &KDUDFWULWLFV



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` p j L-1#~± 2 ¶ ; j 4ÿ qD '] #ÖF4Ú] 6
\$ GGUHV =KQJUXQ&HQMU &HQMU1R -LQJVKL5RDG
/ IJ ID' LWNIFWLDQ&LW6KDQGRQJ 3URMLQFH35 &KLQD
(P DLOVDOM# VDJDRJURXS FRP

FI5F 3RVARGH
+eB 7HO
P-O) Q
: HEVAM ZZZ VDJDRJURXS FRP

0 RGXODUDQG YLWMDOP DQXIDFWMUQJ WFKQRQJLHV DUH DGRSMG LQ GHMJQ VR
WIDWVWVH WVKFAMUH RI SURGXFW LV RSWP IJ HG DQG FRP SRQHQM DUH KJJKO
WIDQEDUEJ HG JHQHUEJ HG DQG VHUEMG

. H WVKFAMUDOHOP HQW DUH VXEMFWWR ILQVM HOP HQMDQDOVLV VR HQXUH
WDEOI SHURUP DQFH DQG KJJK UHODELQV

5 HGXFHV DUH GUYHQ EI GRXEI DUF V P P HMFDOVSONRUIQYRQVM KHUJQJERQH
Z KHQV WIDWVWVH SURSHUD VHDG DQG GLWQJXVKG ZLVK ØZ QRLVH VP RRVK
RSHUDMRQ UHODEI DQG GXUDEI VHUYEH

7KH HQVMH P DFKLQH IHDWUHV VIP SOI RSHUDMRQ DQG P DLQMQDQFH DQG
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FI5F 3RMRGH

\$ GGUHV =KRQJUXQ&HQMUI &HQMUI1R -LQJVKL5RDG

+eB 7HO

/ IJ ID' LWNIFWLDQ&LW6KDQGRQJ 3URMLQFH35 &KLQD

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(P DLOVDV# VDJDRJURXS FRP

: HEVMM ZZZ VDJDRJURXS FRP

%UHI ,QMRGXFMARQ

&RQYHQMQRQDOD KV\$3, %SXP S XQLW EDDQFHGEI Z DOLQJ EHDP V DUH DP RQJ
VH P RWFRRP P RQ DQG P RWZ LGH0 XVHG SRZ HUXQLW IQ URG SURGXFMARQ RQ RIO
ILH0V 3 URGXFW FRP SO Z LK 6 SHFLLFDMRQV RI 3 XP SIQJ 8 QLV \$3, 6 SHF (
DQGRMHUHDHMG WDQGDUGV DQGDYH DFTXLUHG VH DXWRUJ DMRQVR XVH
2 IILFDO\$3, 0 RQRJUDP

7HFKQLFDO3 HURUP DQFH &KDUDFMMULMFV

&RP SDFWMMKFMUH HDM RSHUDMRQ DQG P DQMQDQFH DQGH [MQGHG VHUYEH
QH

5 HGXFHUV DUH GUMHQEI IQYROM RUGRXE0I DUF KHUJQJERQH Z KH-HV DQG VXXV
FDQRSHUDMM WDE0 DQGUHDE0

7 KH HQMMH P DFKLQH LV YHU Q KVDQG VXXV FDQEH IQMDQIG DQGWQVSRUHG
FRQYHQLHQ0

,VV DSS0FDE0I IQ VKD0Z RI0SURGXFMARQ Z LK VP D0WRNH DQGU0KWD0GV
7HFKQLFDO3 DUDP HMMU/

6 1	0 RGHO	5 DMG SR0KHG URG 0DG 0E	6 WRNH IQ	5 DMG VUTXH RI UHGXFHUV IQ 0E
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